

# Future Revenue Predictions Report Guide

The Future Revenue Predictions report displays appointments made on the appointment book for future dates for each staff member. It also gives you the expected income from these service appointments.

## When to create the report

We recommend reviewing this report weekly.

## How to create the report

1. From the SalonBiz/SpaBiz menu bar, click on the Reports icon.
2. Double click on Future Revenue Predictions from the report list side navigation. You will find it under the Management category.
3. Enter the starting date and ending date for the report.

## What it tells you

The report is separated by staff member:

- Day of the week
- Time of the appointment
- Number of services & their projected revenue
- Provides you with staff totals & salon/spa totals

## How it's used

This report is used to help predict estimated service income. It provides you with expected revenue data in which to use for coaching or incentives for service staff.



## Future Revenue Predictions from 12/23/2009 to 12/31/2009

C

Thursday		
Time of Day	Number of Services	Projected Revenue
2:00 pm	1	\$0.00
<b>Day Totals</b>	<b>1</b>	<b>\$0.00</b>
<b>Staff Totals</b>	<b>1</b>	<b>\$0.00</b>

A.

Wednesday		
Time of Day	Number of Services	Projected Revenue
10:00 am	1	\$25.00
11:00 am	1	\$15.00
2:00 pm	1	\$40.00
4:00 pm	1	\$15.00
<b>Day Totals</b>	<b>4</b>	<b>\$95.00</b>
Thursday		
Time of Day	Number of Services	Projected Revenue
10:00 am	1	\$15.00
11:00 am	1	\$0.00
1:00 pm	1	\$15.00
<b>Day Totals</b>	<b>3</b>	<b>\$30.00</b>
<b>Staff Totals</b>	<b>7</b>	<b>\$125.00</b>

C

Wednesday		
Time of Day	Number of Services	Projected Revenue
9:00 am	2	\$116.00
10:00 am	1	\$64.00
11:00 am	1	\$52.00
12:00 pm	1	\$52.00
2:00 pm	1	\$52.00
3:00 pm	2	\$104.00
4:00 pm	1	\$52.00
5:00 pm	1	\$36.00
<b>Day Totals</b>	<b>10</b>	<b>\$528.00</b>
Thursday		
Time of Day	Number of Services	Projected Revenue
10:00 am	2	\$82.00
11:00 am	2	\$72.00
12:00 pm	1	\$64.00
1:00 pm	1	\$46.00
2:00 pm	2	\$88.00
3:00 pm	1	\$52.00
<b>Day Totals</b>	<b>9</b>	<b>\$404.00</b>
<b>Staff Totals</b>	<b>19</b>	<b>\$932.00</b>